

# Design Patterns of Deep Learning with TensorFlow

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*Building a customer hyper-personalisation  
ecosystem using deep learning design patterns*

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Thomas V Joseph



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Kup ksi k

**Dedicated to**

*To my wife **Anu**, my mother **Marykutty**  
and my children **Joe** and **Tess***

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Last but not least, I extend my sincere thanks to all the readers who have shown interest in my book and supported me throughout this endeavor. Your encouragement and feedback have been immensely valuable, and I am truly grateful for your support.

## Preface

The world of Artificial Intelligence (AI) has witnessed revolutionary changes in recent years, particularly with the emergence of Generative AI and Large Language Models. These advancements have opened up new possibilities for building innovative products and solutions. However, to leverage these technologies effectively and build successful products, it is crucial to have a strong understanding of the foundational aspects of AI.

This book on design patterns of deep learning is designed to provide readers with a comprehensive guide to understanding the basics of AI concepts, including Computer Vision and Natural Language Processing (NLP). Whether you are new to AI or an experienced practitioner looking to expand your knowledge, this book aims to equip you with the necessary skills to build robust and reliable enterprise applications using AI technologies.

In this book, you'll dive into fundamental topics like deep learning, explore design patterns in Computer Vision and NLP, and examine the components of Transformers, which is driving the Gen AI revolution. Additionally, you'll learn about best practices for building deploying enterprise applications, empowering you to develop robust AI-powered solutions. Each concept is reinforced with practical examples, enhancing your understanding of the material.

This book is intended for industry practitioners who are eager to explore the exciting field of AI and build enterprise applications that leverage the latest advancements in AI. Whether you are just starting out in AI or seeking to advance your career in enterprise development, this book will provide you with the knowledge and skills to succeed.

I hope you find this book informative and valuable in your journey to becoming a proficient practitioner in the field of AI.

Throughout this book, we will navigate through a series of chapters, each dedicated to dissecting specific design patterns in deep learning and their applications in hyper-personalization

**Chapter 1: Customer Hyper-personalization** - In this chapter, we dive into the world of hyper-personalization, which is about giving tailored experiences to customers especially in the digital world. We start by understanding what hyper-personalization is and how it differs from traditional segmentation methods. Then, we explore how deep learning enables hyper-personalization through real-world examples like personalized fashion recommendations, video streaming, news, and music recommendation systems. Finally, we present the hyper-personalization enablement framework, providing organizations with a roadmap to leverage deep learning in enhancing user experiences.

**Chapter 2: Introduction to Design Patterns and Neural Networks** - This chapter explores neural networks and its design patterns, and also get acquainted with TensorFlow, our tool for implementing deep learning. As we build the groundwork for deep learning, we'll also introduce design patterns. These are like guiding principles that help us make our deep learning models even better. We'll delve into the thinking behind these models and how we can adjust them to fit the specific needs.

**Chapter 3: Design Patterns in Visual Representation Learning** - Further in this chapter we will enter the world of visual representation learning, a crucial aspect of enabling hyper-personalization. We'll unravel the process of converting real-world images into mathematical vectors, essential for understanding customer preferences. Using **convolutional neural networks (CNNs)**, we'll explore the fundamentals of visual representation learning, starting from basic CNN constituents to advanced design patterns like VGG and Resnets. Through practical exercises, we'll demonstrate how CNNs classify images and extract valuable visual features, setting the stage for personalized customer experiences.

**Chapter 4: Design Patterns for Non-Visual Representation Learning** - Along with visual representation there is lot of information that can be captured from product descriptions, which will aid in enabling hyper-personalization. This chapter deals with non-visual representation learning, an important aspect in enhancing hyper-personalization. From preprocessing techniques like tokenization to concepts like word embeddings and sequence-to-sequence models, we'll explore the design patterns of **Natural Language Processing (NLP)** models. We will also explore design patterns of attention mechanisms, laying the groundwork for revolutionary models like Transformers.



**Chapter 5: Design Patterns of Transformers** - In this chapter we will continue our discussion on non-visual representation learning by introducing the transformer model. We'll examine key design patterns including positional embedding, scaled dot-product attention, and multi-head attention, discussing about their significance in shaping the model's architecture. Additionally, we'll delve into building end-to-end Transformer models for applications like language translation.

**Chapter 6 : Data Distribution Challenges and Strategies** - Hyper-personalization is a transient phenomenon, which means customer preferences keep changing with context. For this reason, the data distributions involved in hyper-personalization, which consist of both unstructured and structured data sets, are set to have huge variance in distribution. In this chapter, we explore the importance of analysing data distributions in deep learning. Throughout this chapter, we address the challenges posed by data distributions and offer best practices for maximizing their utility. Additionally, we analyze different types of drifts and provide insights into strategies for monitoring and correcting drifts to ensure model accuracy and relevance.

**Chapter 7 : Model Training Philosophies** - The essence of deep learning is in learning the model parameters during the training process. This chapter is a comprehensive guide on best practices in model training, covering essential topics such as feedforward and backpropagation, data splitting and normalization, validation, and addressing overfitting. Additionally, it explores advanced techniques including checkpointing, early stopping, and the utilization of data generators. By the end of this chapter, readers will have a solid understanding of how to train models effectively and optimize their performance for real-world applications.

**Chapter 8 : Hyperparameter Tuning** - In this chapter, we'll delve into the crucial aspect of optimizing model performance through adjustment of hyperparameters. These parameters, distinct from model weights and biases, play a vital role in enhancing model training. Throughout the chapter, we'll explore best practices for hyperparameter tuning, including strategies such as weight initializations, hyperparameter search techniques like grid search and random search, learning rate schedulers, and regularization methods. By mastering these techniques, readers will be equipped to fine-tune their models effectively, achieving optimal accuracy within efficient timeframes.

**Chapter 9 : Transfer Learning** - In this chapter, we'll explore an alternative approach to representation learning for hyper-personalization: transfer learning. Unlike training models from scratch, transfer learning involves leveraging pre-trained models and fine-tuning them to adapt to specific tasks. This method allows us to achieve comparable results in significantly less time and with minimal data. We'll delve into the intricacies of transfer

learning, focusing on its application in representation learning. By harnessing transfer learning, we can efficiently capture meaningful patterns and features from data, enabling the creation of highly effective models for personalized recommendations tailored to user preferences.

**Chapter 10 : Setting Up Data and Deployment Pipelines** - This chapter explores the crucial process of deploying models to production efficiently. By structuring each step as a pipeline, from raw data ingestion to continuous model monitoring, we can streamline the deployment process. We'll introduce the **TensorFlow Extended Framework (TFX)** and demonstrate how it facilitates chaining together various stages of the deep learning lifecycle, including data ingestion, preprocessing, model training, and evaluation. By leveraging TFX components, you'll learn how to create comprehensive end-to-end machine learning pipelines tailored for model deployment.

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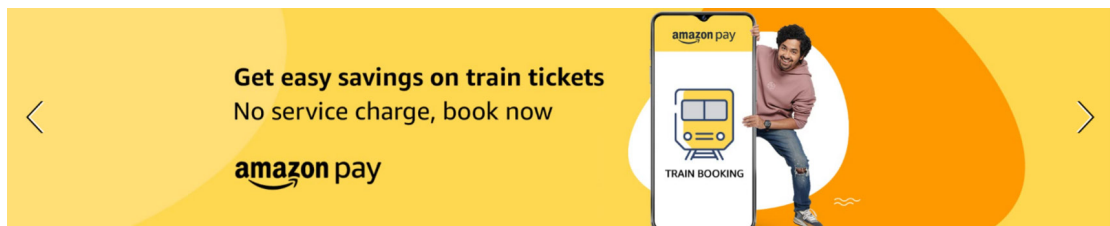
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# CHAPTER 1

## Customer Hyper-personalization

It is the holiday season, and I log in to Amazon and am welcomed with a banner telling me about great savings on train tickets:



*Figure 1.1: Amazon banner*

I was not surprised to see this ad as over the past two weeks, I have been buying multiple train tickets for some of my weekend trips. Needless to say, I have not been using the Amazon Pay facility and transacted only with my credit card. Amazon must have sensed an opportunity here based on my recent purchase behavior, explaining the banner on savings on train tickets.

I scroll further down and see the Harry Potter movie recommended and a nudge to continue watching the latest James Bond movie, as shown in the following image:

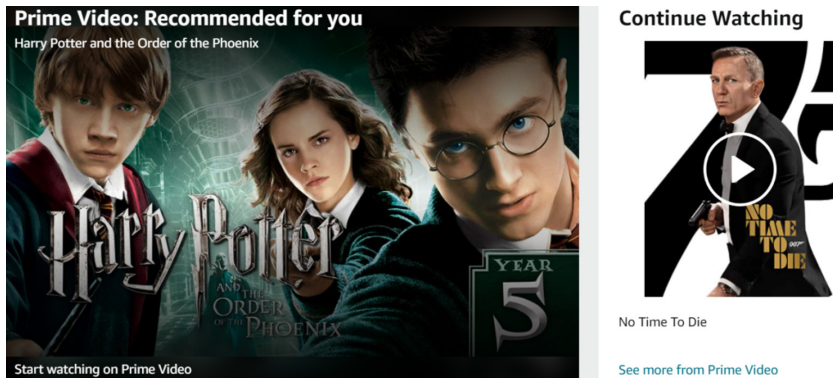


Figure 1.2: Amazon personalized recommendations

The nudge for the James Bond movie was expected as I had stopped that movie after 10 minutes. However, the recommendation of the Harry Potter movie was rather perplexing as I had not watched any Harry Potter movies earlier. Then I realized that a couple of weeks ago, I had bought an illustrated edition of a Harry Potter book from Amazon:

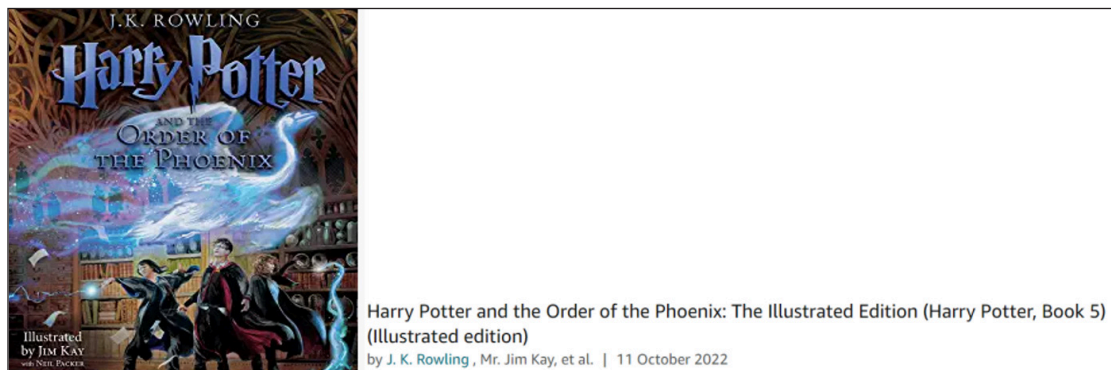


Figure 1.3: Amazon recommendations

Scrolling further down, I see the deals of the day, enticing me with some amazing discounts:

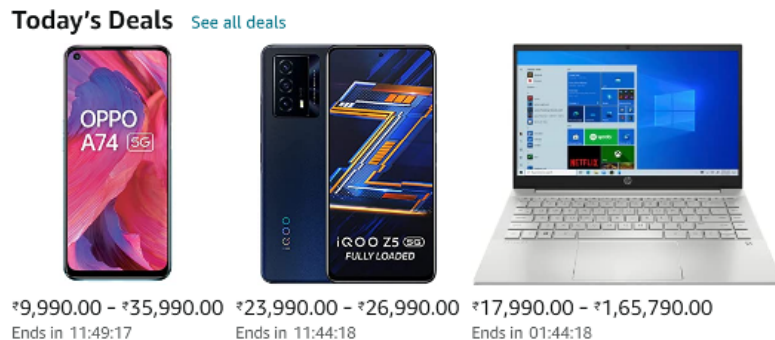


Figure 1.4: Amazon recommendations

These deals are the aftermath of my search for a new laptop over the past 2-3 weeks. All these deals that appeared on top of the portal had me thinking about how well the recommended products aligned with my needs and propensities. This is not a scenario unique to me; this will be the case of every individual who transacts regularly on e-commerce platforms like Amazon.

*Welcome to the world of hyper-personalization!*

In this chapter, we will lay the foundation for the concept of hyper-personalization. We will also be showcasing different industry use cases on how hyper-personalization is enabled through the confluence of different technologies, which have deep learning at their hearts.

## Structure

In this chapter, we will discuss the following topics:

- What is hyper-personalization?
- Enabling hyper-personalization
- Hyper-personalization v/s segmentation
- Enabling hyper-personalization with deep learning
  - Personalized fashion recommendations
  - Personalized video streaming
  - Personalized news recommendation systems
  - Personalized music recommendation systems
- The hyper-personalization enablement framework
- Introduction to deep learning and design patterns
  - Visual representational learning
  - Non-visual representational learning
- Data distribution challenges and strategies
  - Model training philosophies
- Hyper parameters and its optimization
  - Transfer learning
  - Deployment pipeline

## Objectives

Upon completion of this chapter, you will acquire a comprehensive understanding of several key concepts pertaining to hyper-personalization and its significance in the digital age. The chapter will help you explore why hyper-personalization has become increasingly relevant in today's technologically advanced era, where individuals expect tailored experiences that cater to their unique preferences and needs. Moreover, you will delve into the technology enablers that facilitate hyper-personalization, with a specific focus on the role of deep learning.

Additionally, you will be introduced to the concept of design patterns and their importance in the realm of deep learning. Design patterns provide reusable solutions to common design problems, enabling developers to build robust and scalable deep learning models efficiently.

## What is hyper-personalization?

Hyper-personalization is a marketing phenomenon that derives meaningful insights about individuals from real-time interactions across multiple digital touch points. At the heart of hyper-personalization is the user transaction data, which includes buying behavior data like the product purchased, its specifications, browsing patterns, reviews of products; contextual data like time of day, day of week, geographic location; seasonal data and demographic data like age, gender and so on. These disparate datasets are used to extract trends, patterns, and meaningful information about customers, driving the recommendation process.

Personalization is the flavor of marketing strategies of companies like Amazon and Netflix. Right from the customized website tailored to each individual's taste to offers, prices, and even product designs, everything is driven by personalization. Amazon claims that nearly 35% of its sales comes from personalized recommendations, and nearly 56% customers are likely to convert to repeat buyers.[1]

Companies like Amazon and Netflix have reaped several benefits from hyper-personalization, some of which are as follows:

- **Better conversion rates:** The enhanced user engagement levels and better need fulfilment that come with hyper-personalization result in better conversion rates and better revenue realization.
- **Enhanced user engagement:** Hyper-personalization enhances the user experience across different touch points, which, in turn, leads to rise in engagement with the brand.
- **The power of knowing:** Hyper-personalization enables in-depth understanding of customer needs and aids the fulfilment of those needs. This results in better customer experience and more loyal customers.



- **Getting the timing right:** Hyper-personalization provides insights into the time / periods when customers are more likely to engage with brands. This enables the targeting of customers at the right time and place with the right message.
- **Enabling long-term relationships:** When customer engagement happens at a personal level, customers get interested in the brand and feel more engaged. This results in long-term relationships with brands.

## Enabling hyper-personalization

While hyper-personalization has been around for many years, what we are witnessing today is a higher level of adoption for personalized services. This has been enabled by the proliferation of technology and tools that make hyper-personalization possible. The explosion of connected devices and pervasiveness of apps in our day-to-day life have made contextual data on various touchpoints of the customer journey quite accessible. Extracting insights from these disparate customer datasets, thereby enabling hyper personalization at scale and speed, requires advanced technology landscape. At the heart of the technology landscape, enabling hyper-personalization at scale is machine learning and specifically, deep learning. There is the confluence of many deep learning techniques like computer vision, natural language processing, deep reinforcement learning and neural graph networks fueling hyper-personalization at scale. We will be exploring some of the deep learning techniques and their roles in enabling hyper-personalization in this book.

First of all, let us remind you that this book is not about hyper-personalization. This book is about deep learning, specifically about deep learning design patterns. You might now be wondering why we started off with the discussions on hyper-personalization then. Well, the answer is to get the context for learning design patterns of deep learning. The deep learning techniques, which we will discuss moving forward, will be in the context of enabling hyper-personalization. Therefore, it is important to understand hyper-personalization. This chapter will be focused on hyper personalization, and by the end of this chapter, we would connect the dots between hyper-personalization and deep learning, specifically looking at how hyper-personalization will be enabled by deep learning. In the subsequent chapters, we will get into the specifics of deep learning design patterns.

Now, let us get back to the focus area of this book, deep learning, specifically design patterns of deep learning. This book will not approach deep learning the way it is done in a traditional introductory book on deep learning. A traditional book lays a lot of focus on the what and how of deep learning, with explanations of the mathematical aspects of deep learning. In contrast, it tries to assimilate the experience, thumb rules, tips, and tricks that a deep learning practitioner will employ when applying to practical problems. That, in essence, is what design patterns attempt to address. The term design pattern has evolved from the field of architecture, where it entailed capturing of best practices, codifying experiences, and documenting proven practices. In this book, we will be looking at deep learning from the perspective of evolving design patterns , particularly when building hyper-personalization models.